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## **Gimv invests in next phase of growth of MEGA International, a leading provider of Business and IT Transformation Software**

**Gimv acquires a 40% stake in MEGA International, a leading global software and consulting services company, which helps companies improve their business and IT agility to innovate in the digital world. MEGA's offering has been recognized for years by customers and prominent analysts in enterprise architecture (EA), IT portfolio management (ITPM), business process analysis (BPA), and governance, risk, and compliance (GRC) markets. The other shareholders are Lucio de Risi (Founder/CEO) and the management-team of MEGA International. Over the coming years, the emphasis will be placed on the acceleration of the growth in the US, the ongoing SaaS<sup>1</sup>-transformation, and in extending the audience of its product offering.**

MEGA International ([www.mega.com](http://www.mega.com)) is a global software firm helping companies manage enterprise complexity by giving them an interactive view of their operations. In today's fast-paced, and disruptive business environment, organizations must be forward-looking and agile to adapt to rapidly-changing markets, technologies, and regulatory requirements. MEGA International's integrated set of software solutions, called HOPEX, and its consulting services, enables IT departments and/or executives gain the visibility and information they need to make the right choices for effective governance and for striking the right balance between capacity for innovation, cost optimization, and risk management when it comes to their IT strategies and digital transformation programs. MEGA has a global footprint with 8 offices around the globe (Paris - HQ, London, Berlin, Milan, Boston, Mexico, Casablanca, and Singapore). Moreover, it works with 25 business partners around the world. The company's customers are mostly big, complex - often global - companies and government organizations, e.g. Fannie Mae, Crédit Agricole, UniCredit, Nissan, Eurocontrol, United States Department of Agriculture, SBB CFF, P&G, Gilead or Colruyt. Last year, MEGA International realized a turnover of EUR 43 million with almost 300 employees.

Gimv's investment provides partial liquidity to the initial shareholders while preparing the company for the next phase in its development. It is the ambition in the coming 3 years' time (i) to foster the growth among its existing clients and by signing up new customers, (ii) to establish an excellent track record in its already initiated transition to a SaaS offering, and (iii) to apply its software tools to even more applications towards a broader audience.

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<sup>1</sup> SaaS: Software as a Service

Gimv Smart Industries platform has a focus on innovative companies with strong technology expertise and headquarters in France, Benelux and DACH regions. During the last years, the team has built a successful track record within the sector of ICT companies, engineered products and advanced manufacturing.

Tom Van de Voorde, Partner in Gimv's Smart Industries platform: *"Globalisation, digitalisation, consolidation and regulation are driving the need for large corporations to have a clear view on and the ability to manage their IT systems. MEGA's leadership team together with its employees have the vision and the long experience in creating value for their customers by serving their needs and increasing their competitive positioning. We are truly delighted to join this partnership."*

Lucio de Risi, CEO and Founder of MEGA International: *"I am very enthusiastic about this partnership and believe Gimv can bring a lot of value through their software expertise and experience in accompanying ambitious entrepreneurs in their international growth"*.

Further financial details on the transaction will not be disclosed.

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## ABOUT GIMV

Gimv is a European investment company with over three decades experience in private equity and venture capital. The company is listed on Euronext Brussels and currently manages around 1.8 billion EUR (including co-investment partnerships) of investments in about 50 portfolio companies.

As a recognized market leader in selected investment platforms, Gimv identifies entrepreneurial and innovative companies with high-growth potential and supports them in their transformation into market leaders. Gimv's four investment platforms are: Connected Consumer, Health & Care, Smart Industries and Sustainable Cities. Each of these platforms works with a skilled and dedicated team across Gimv's home markets of the Benelux, France and Germany and can count on an extended international network of experts.

More information on Gimv can be found on [www.gimv.com](http://www.gimv.com).

## ABOUT MEGA INTERNATIONAL

MEGA International is a global software firm helping companies manage enterprise complexity by giving them an interactive view of their operations. Executives gain the visibility and information they need to make the right choices for effective governance and for striking the right balance between capacity for innovation, cost optimization, and risk management. Backed by HOPEX software and MEGA consulting services, companies can boost business and IT agility in today's disruptive business environment.

More information on MEGA is available on [www.mega.com](http://www.mega.com)

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